SASKTEL INTERNATIONAL Your digital transformation partner

2021





ABOUT US

Established in 1986, SaskTel International is a leading-edge software and professional services company providing solutions to communication service providers (CSPs) worldwide. Our solutions help organizations drive efficiencies in their business and increase profitability. SaskTel International leverages its unique relationship with parent company, SaskTel, an industry-leading CSP with over a century of experience, providing proven products, services, and strategies from an actual operating service provider.

SaskTel International has been a prominent advisor to service providers around the world for the last three decades.



- Nassau, New Providence, Bahamas
- Port of Spain, Trinidad
- Madhyah Pradesh Province, India
- Seattle, Washington, USA
- Los Angeles, California, USA
- Salt Lake City, Utah, USA
- San Francisco, California, USA
- Atlanta, Georgia, USA
- Morogo, Dar Es Salaam, Dodoma, Tanzania
- Tete, Mozambique
- 550 communities in the Philippines

PRODUCT AND SERVICES PORTFOLIO

SOFTWARE

Our suite provides service order and inventory management and resource provisioning for fiber, copper, wireless, and hybrid networks. Intelligent assignment and order orchestration ensure services are activated right the first time.

Integrating with customer relationship management, billing, and work force management applications to provide a complete picture of your customer's service history.

PROFESSIONAL SERVICES

We assist with your digital transformation by providing strategic, operational, and implementation leadership across all telecom disciplines from marketing and sales to operations and engineering.

GOING BEYOND SOFTWARE; WE ENGINEER DIGITAL SOLUTIONS.







STRATEGIC MANAGEMENT CONSULTING

- Overcome industry challenges and establish new business models;
- Discover new sources of revenue:
- Transition your relationship with your customer from a vendor to a strategic partner;
- Use SI as a trusted adviser who can provide you with options to consider and a plan to move forward.



NETWORK CONSULTING

- Leverage the knowledge of the latest technologies spanning both physical and wireless networks as well as integrated software solutions;
- Optimize and explore new ways of improving your network;
- history of innovation and industry firsts;
- coverage, cost, and quality of service.



MOBILE APP & SOFTWARE APPLICATION DEVELOPMENT

- SI's mobile and business application development services transform a client's IT platform, improving day-to-day business operations to get the most value out of your technologies;
- With over 35 years of OSS software development and support, SI can add even more critical business tools to maximize your company's potential;
- your existing applications.

• Plan and learn from someone who has led end-to-end turnkey network deployments and has a

• Focus on establishing a network architecture built precisely to your requirements for capacity,

• Mobile application development (Apple and Android) solutions for new apps or integrating into



MANAGED SERVICES

- Leverage the expertise and experience of a partner that can provide efficiency and economies of scale that may be unattainable to you;
- Find new ways of strategically advancing your business in order to "do more with less";
- Leverage SaskTel's established infrastructure instead of investing your own capital;
- Embed new capabilities into your business quickly, simply, and seamlessly;
- Realize benefits associated with quick turn-up times and reduced costs.



APPLICATION MANAGEMENT SERVICES (AMS)

- combination of application support and enhancement services;
- SI works closely with its clients to maximize IT investments, reducing costs related to application failures (break/fix) and increasing funds available for software enhancements;
- platform into critical business tools that reduce risk and maximize opportunity.

• Custom service agreements to improve the management of your information systems through a

• Sl's team has deep IT experience obtained through decades of real-world implementation; we can successfully manage and implement complex IT projects to transform your business's IT



OPERATIONAL EFFECTIVENESS

- solutions to transform operations;
- Build strategies to help you optimize for operational excellence;
- Innovate to drive new levels of efficiency into operations;
- Reduce operational expenditures.

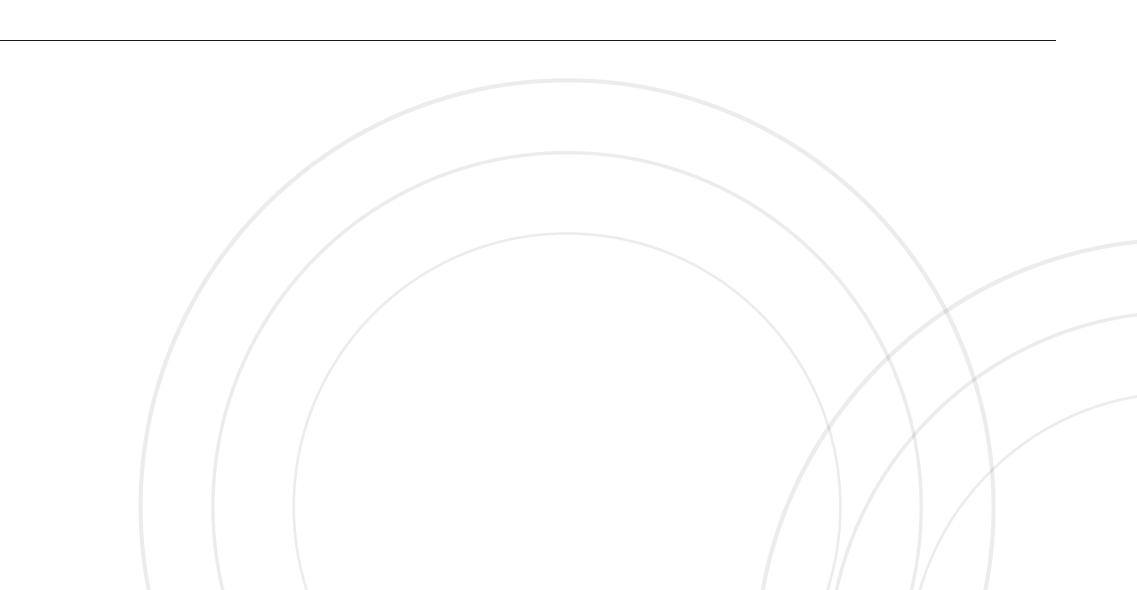


NETWORK OPERATIONS CENTER (NOC) - CONSULTING SERVICES

- Through in-depth analysis of your operational capacities, SI's network operational assessments provide a systematic consultation into the people, tools, processes, system elements, and infrastructure used to operate and oversee the network;
- SI strategically builds detailed design, implementation, and operational plans for further enhancing the network environment;
- environments and evolution plans.

• Analyze existing processes and operations to identify gaps, areas for improvement, and new

• Leveraging SaskTel's experience and expertise in operating an internal NOC to oversee its own network, SI can also strategically advise upon the design and implementation of NOC



SOFTWARE PRODUCT PORTFOLIO - BEST-IN-CLASS SOFTWARE



Optuis Suite provides Service Order, Resource Provisioning, and Inventory Management for fiber, copper, and hybrid networks. Intelligent assignment/order orchestration ensures services are built right the first time, minimizing truck rolls. Integrating with WFM applications provides a complete picture of your customer's pending, active, and full service history.



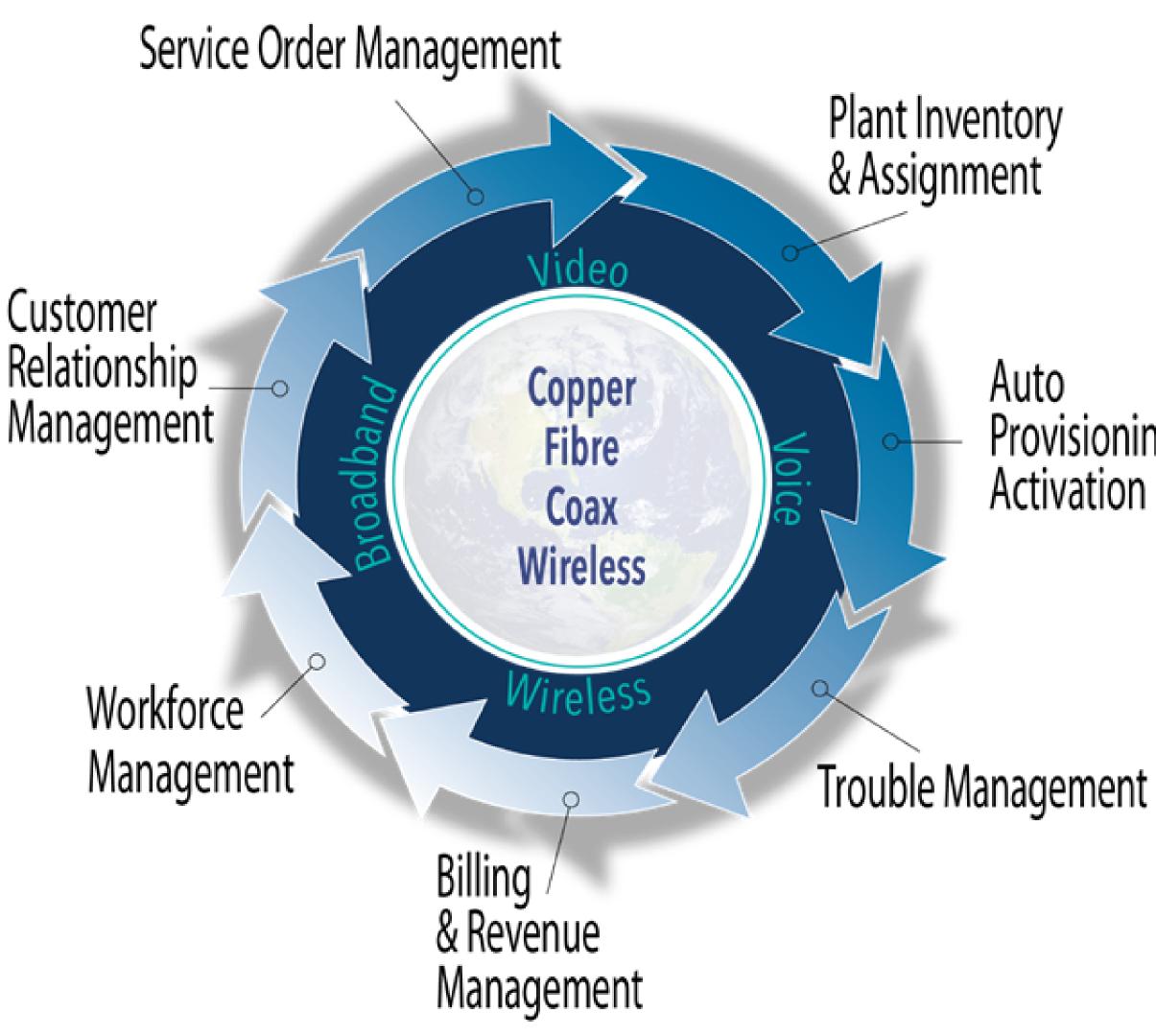
OpenSwithGate's automated programming software performs Resource Activation by communicating with Network Element Management servers through APIs. Simplify your activation process by automating network provisioning for both wireline and wireless services. Reduce your costs by eliminating administrative tasks, manual errors, and ensuring your customers are paying for the services they are receiving. OpenSwitchGate



Tracs incident, change, and problem management software fully integrates with SI's Optius Suite. With a holistic view of your customers' portfolio, Tracs provides real-time feedback to customers. Pattern recognition, configurable thresholds, and notification functionality means your team can be proactive, eliminating network issues before they become outages.

SOFTWARE PRODUCT PORTFOLIO - END-TO-END BSS/OSS

Optius is a modern fulfillment and assurance solution with pre-integrated BSS provided through partners. The platform includes both software and services centralized data, processes, reporting, configuration, integration, testing, training, and maintenance from one service provider to another.



Provisioning/

ABOUT OUR PARENT COMPANY

SaskTel is a Communications Service Provider (CSP) operating in the prairie province of Saskatchewan, Canada with over 110 years of experience. SaskTel has over 611,000 wireless accesses, 338,000 wireline network accesses, and 283,000 internet accesses. SaskTel owns and operates Saskatchewan's largest network that connects 99% of the population over a vast area of 651,900 square kilometres.



\$1.2 BILLION ANNUAL REVENUE

110+ YEARS OF EXPERIENCE

300,000 HOMES PASSED

1.35 MILLION CONNECTIONS

INDUSTRY FIRSTS

SaskTel is a leading edge service provider with over 110 years of operating experience including several lessons-learned, development of best practices, successes, and industry firsts. As a consistent early adopter of new telecommunications technologies, SaskTel's history of firsts include:

The first telecom in the world to deploy an end-to-end backhaul fiber network.

The first telecom to deploy a Long Term Evolution (LTE) mobile network in North America. One of the first in Nort America to offer IPTV & associated services such as Video-On-Demand & Personal Video Recorder (PVR) capabilities.

Collaboration on one of the largest construction projects of the 20th century, the English Channel Tunnel.

LET'S WORK TOGETHER

SaskTel's operating territory encompasses over 651,000 km² of land with a primarily rural and widespread population. Through innovation, investment, and hard work, SaskTel has overcome these challenges and has stayed competitive in the global economy. The unique relationship between SaskTel and SaskTel International allows information and resource-sharing across the businesses. This translates into an ability to understand the unique challenges of our customers and leverage over a century of insight, expertise, experience, and lessons-learned from someone who has been there before.

SaskTel International is a qualified vendor that provides varying scopes of work and levels of service to fit every budget. We will work with your business to provide a customized roadmap with strategies to help your company's digital transformation.

For more information e-mail <u>info@sasktelinternational.com</u> or visit our website at <u>www.sasktelinternational.com</u>. Call toll free in US and Canada: 1.877.242.9950.



